

# AGMA Procurement Hub



**AGMA**  
ASSOCIATION OF  
GREATER MANCHESTER  
AUTHORITIES

## AGMA Procurement Hub Milestones Update

Improvement & Efficiency Commission Meeting  
27<sup>th</sup> January 2010

## Value for Money Plan 09-10

Project	Status	Savings	Authorities participating	Go Live
Stationery	Complete	£350K	All except Manchester	February 09
IT Equipment	Complete	£1.5million	Salford, Trafford, Tameside & Bury	September 09
Light Vehicles	Complete	5% reduction over previous contracts. Savings to be calculated.	Bury, Salford, & Tameside	July 09
Mobile Phones	Draft contract being prepared	Estimated £1.5million cashable + non cashable savings	Phase 1 – Trafford, Oldham, Bury & Warrington  Phase 2 – Stockport, Tameside, GMFR	February 2010
E-Recruitment	Draft Contract being Prepared	Yet to be determined/ Process mapping currently	All AGMA + Blackpool	February 2010

underway				
<b>Pest Control Chemicals &amp; Equipment</b>	<b>Tender being evaluated</b>	<b>£50,000 cashable + non cashable savings</b>	<b>All AGMA + Lancashire Hub</b>	<b>April 2010</b>
<b>Energy</b>	<b>Tender being drafted</b>	<b>Estimated £2million</b>	<b>Manchester, Stockport, Trafford and Salford</b>	<b>April 2010</b>
<b>Consultancy</b>	<b>Project group currently defining requirements</b>	<b>Not yet determined</b>	<b>All AGMA + Merseyside Hub</b>	<b>To be confirmed</b>
<b>Design &amp; Print</b>	<b>Feasibility report completed</b>	<b>Report states £4.5million + non cashable savings</b>	<b>Bury, Rochdale, Oldham, Tameside, Salford, Bolton, Stockport</b>	<b>To be confirmed</b>
<b>Adult Social Care Aids &amp; Adaptations</b>	<b>Feasibility report completed</b>	<b>Report states £2million + non-cashable savings</b>	<b>7 Councils interested</b>	<b>To be confirmed</b>
<b>Adult Social Care – Top up Fees</b>	<b>Status unknown</b>	<b>£0.5million</b>	<b>9 Councils interested</b>	<b>To be confirmed</b>

### Procurement Transformation Project

Project	Status	Savings
<b>Procurement Transformation</b>	<b>Stockport – Currently review underway.  Trafford, Rochdale &amp;</b>	<b>To be determined – Improvement Programme will deliver substantial process efficiencies. Mechanism to capture data in development.</b>

**Manchester have indicated  
they wish to participate**

**Supplier Management Programme**

<b>SpendPro Tool</b>	<b>Status</b>	<b>Savings / Benefits</b>
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**Spend Analysis Tool**

**Councils / Partners using SpendPro are -  
Trafford, Salford,  
Tameside, Oldham, Wigan,  
Bury, Rochdale, Bolton,  
Stockport, GMPTE**

**Manchester still to release spend data and confirm training requirements.**

**Lancashire Hub,  
Merseyside Hub,  
Manchester Airport and  
GMPTE have indicated they want to use the tool.**

**70 + users trained across sub region**

**200 community licences purchased by the Hub for Council users (£19,600)**

**Funding bid submitted to NWIEP to support regional roll out plan and further system development**

**Historically Councils have used Spikes Cavell spend data, at a cost of £6-12K per report per Council.**

**Wigan, Tameside, Bury and Stockport have refreshed their data annually. Other councils bi-annually.**

**SpendPro has now replaced Spikes Cavell and is zero cost to the Councils of the sub region**

**Savings per annum will range anywhere between £24K – £120K dependant on reports obtained by Council's**

**Savings across AGMA to be validated.**

**Supplier Accreditation Tool**

**Further development stage**

**Council's currently paying in excess of £200K per annum to obtain supplier validation data.**

**Estimated £15,000 costs to obtain supplier financial data in year one of moving to new solution. Costs year two and three predicted to be zero.**